



## Unit 23 Applying for a job

### Task 05

- Announcer: Listen to part 2 of Lukas's conversation with Ms Bailey, his job coach.  
The "8 rules secret of success recipe" for "interview-getting".
- Lukas: So how about the application letter? What should I write?
- Ms Bailey: Anything that makes you sound special and exactly what they are looking for, highlighting points from your CV.
- Lukas: So, how do I make me sound special? I'm so ordinary.
- Ms Bailey: Just follow my "8 rules secret of success recipe" for "interview-getting".
- Lukas: That sounds good. What are these 8 rules for success?
- Ms Bailey:
1. Address the letter to a real person. (Telephone or use the internet to find out the name of the HR manager, or even the CEO.)
  2. Open with an attention-grabbing first sentence to grip the reader. This will ensure your letter is read.
  3. Remember 1 page only ... less is more ... Leave lots of white space. Make every word count. Keep it short and sweet.
  4. Focus on what **you** can do for the **employer**. How can you help their company? Tell them simply, using your CV.
  5. The biggest secret is to use words that show your enthusiasm and passion for the job.
- Lukas: Can you give me some examples of words to use?
- Ms Bailey: Yes ... now this is Rule 6: Use one from each of the 5 magic word pairs from the C.M.A.D.E. set, at least once in your letter.
- C     Confident/Confidence  
M     Motivated/Motivation  
A     Attitude: having the right attitude to the job  
D     Diligent/Diligence (attending to details)  
E     Enthusiasm for the position / Enthusiastic person etc.
- Lukas: Writing one from each of these word pairs really works?
- Ms Bailey: Yes, it's the best secret for success at getting interviews! Then, to end the letter positively, use the last 2 rules.
- Rule 7: Request 1 action: e.g. Ask for an interview, soon. *"I would really like the opportunity for a personal interview, soon."*
- Rule 8: End with something enthusiastic like *"I look forward to being interviewed at your earliest convenience."*
- Lukas: Do you have an easy-to-adapt letter like that, I can use?
- Ms Bailey: Yes. I'll email one that you can change to suit you and your CV.